



13<sup>th</sup> Annual

# Industry Awards Competition

for Professionals  
in the Rental Housing Industry

Join the Apartment Association, California Southern Cities, in its search for excellence in the rental housing industry. Tribute will be given to the most outstanding owners/managers, supervisors, leasing agents, maintenance personnel, rental communities, vendors, and industry leaders at the 13th Annual Industry Awards Breakfast on September 25, 2008 aboard the Queen Mary. All potential award candidates must be nominated in writing by the supervisor or owner/operator by August 29th.

- ★ A company may not nominate more than five (5) candidates in each category.
- ★ A person may be nominated in more than one category, but cannot win in more than one category.

- ★ Winners and nominees from previous years are eligible to be nominated again.
- ★ There is no entry fee, but all nominees must attend the Awards event in the Queen's Salon.

Judging by a panel of industry experts will be based on performance, professionalism, customer service, property knowledge, continuing education and letters of recommendation/recognition.

This event will be held in conjunction with California's largest annual rental housing expo presented by the Apartment Association, California Southern Cities at the Queen Mary Dome. The Awards Breakfast kicks off the 85th Anniversary Year of AACSC.

## The 2008 Categories

### REPOSITIONED PROPERTY OF THE YEAR

This special recognition will be awarded to a property formerly drug- and/or crime-ridden that has been converted into a model community. This most-improved property may be nominated by an owner, manager, supervisor, law enforcement or community service agency. Judging will be based on a binder presentation including before and after photos, property analysis and testimonial letters. On-site evaluation may be conducted by the judging team.

### BENJAMIN SLATER EDUCATION AWARD

This special award is given annually to the individual who has contributed the most to education in the industry, either by supporting education, participating in the overall program or recognizing the need for education in the industry. Previous winners have included industry professionals and elected civic leaders. Please submit nominations in a written essay form, citing specific accomplishments and noting years/credentials in the industry, if applicable.

### INDUSTRY AWARD OF EXCELLENCE

This special award will recognize the industry leader for 2007-2008. Candidates must have a minimum of five years experience in the rental housing industry, must have played a leadership role and must have made a significant contribution to the industry.

### INDUSTRY PARTNER OF THE YEAR

The Award will be given for the best ongoing service/product supplier.

Any employee or owner of a local or national supplier who is a member of AACSC is eligible. The individual must be nominated by a property owner member, a property management company member, or resident manager member of AACSC. Nominations must be a written response to the question: "Why does XYZ Company deserve special recognition as the Industry Partner of the Year?" Judging will be based on testimonial letters, professionalism and product and service knowledge.

# ★★★ ENTRY FORM – INDUSTRY AWARDS COMPETITION ★★★

(attach additional pages, if necessary)

## MANAGER/OWNER OF THE YEAR

2 TO 15 UNITS     16 TO 50 UNITS     51 TO 100 UNITS     101 TO 250 UNITS     251 TO 500 UNITS     501 UNITS OR MORE

**ASSISTANT MANAGER OF THE YEAR**     100 TO 250 UNITS     251 UNITS OR MORE

## RENTAL COMMUNITY OF THE YEAR

2 TO 15 UNITS     16 TO 50 UNITS     51 TO 100 UNITS     101 TO 250 UNITS     251 TO 500 UNITS     501 UNITS OR MORE

**PROPERTY SUPERVISOR OF THE YEAR**     UNDER 10 BUILDINGS     10 BUILDINGS OR MORE

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|--|--|--|
| <input type="checkbox"/> LEASING PROFESSIONAL OF THE YEAR      | <input type="checkbox"/> AFFORDABLE HOUSING PROJECT OF THE YEAR  | <input type="checkbox"/> BUSINESS/OFFICE MANAGER |
| <input type="checkbox"/> MAINTENANCE TECHNICIAN OF THE YEAR    | <input type="checkbox"/> PROPERTY MANAGEMENT COMPANY OF THE YEAR | <input type="checkbox"/> NEW APARTMENT COMPLEX   |
| <input type="checkbox"/> MAINTENANCE SUPERVISOR OF THE YEAR    | <input type="checkbox"/> BENJAMIN SLATER EDUCATION AWARD         | <input type="checkbox"/> INDUSTRY PARTNER        |
| <input type="checkbox"/> REPOSITIONED PROPERTY OF THE YEAR     | <input type="checkbox"/> INDUSTRY LEADERSHIP AWARD OF EXCELLENCE |  |
| <input type="checkbox"/> INDUSTRY PARTNER OF THE YEAR (VENDOR) |  |  |

NOMINEE: \_\_\_\_\_ YEARS IN THE INDUSTRY: \_\_\_\_\_

POSITION WITH THE COMPANY: \_\_\_\_\_ DATE HIRED: \_\_\_\_\_

PROPERTY LOCATION: \_\_\_\_\_

COMPANY \_\_\_\_\_ TOTAL NUMBER OF EMPLOYEES SUPERVISED (IF APPLICABLE): \_\_\_\_\_

TOTAL NUMBER OF UNITS MANAGED/MAINTAINED (IF APPLICABLE): \_\_\_\_\_ TOTAL NUMBER OF BUILDINGS SUPERVISED (IF APPLICABLE): \_\_\_\_\_

## YEAR TO DATE INFORMATION (JULY 1, 2007 TO JUNE 30, 2008)

VACANCY RATE % \_\_\_\_\_ RENT COLLECTION RATE % \_\_\_\_\_ TOTAL EXPENSE RATE (MINUS DEBT SERVICE) % \_\_\_\_\_

Reason for consideration (include occupancy performance, retention, turnover, leasing results, cost controls, collections, budget performance, resident management, maintenance performance, customer service, time management, personal growth and photo display as appropriate):

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List OUTSTANDING PERFORMANCE and/or accomplishments (attach testimonials or letters, if applicable; binder presentations a plus!):

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PERSON SUBMITTING THIS ENTRY: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_ POSITION WITH COMPANY: \_\_\_\_\_

PHONE: \_\_\_\_\_ FAX: \_\_\_\_\_ E-MAIL ADDRESS: \_\_\_\_\_

APARTMENT ASSOCIATION: \_\_\_\_\_ MEMBERSHIP #: \_\_\_\_\_

MANAGEMENT COMPANY/OWNER: \_\_\_\_\_

**DEADLINE: All entries must be received in writing at the Apartment Association office by August 29, 2008 (fax copies are acceptable). Duplicate forms as needed.**

Forward completed nomination form to:  
Industry Awards Committee

Apartment Association, California Southern Cities  
333 W. Broadway, Suite 101, Long Beach, CA 90802-4437



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